

HOME *buying* THE PROCESS

at a glance



PRE-APPROVAL

Work with a trusted lender
Address any credit issues
Obtain pre-approval letter



HOME SHOPPING

Discuss and narrow down your criteria
Tour listings in your price range
Adjust criteria if needed



OFFER & NEGOTIATION

Research comparable properties
Submit a strong offer
Negotiate terms of contract
When offer is accepted ...



DUE DILIGENCE

Schedule home inspection
Confirm lender schedules appraisal
Negotiate repairs, if needed
Obtain Homeowner's Insurance



PRE-CLOSING & TITLE

Confirm repairs are complete
Pre-closing walk-through
Finalize loan terms with lender



CLOSING

Review closing statement
Sign closing documents
Receive Keys



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Congratulations!
YOU ARE A HOMEOWNER

